

TELECOMMUNICATIONS CONSULTANTS INDIA LIMITED



(A Government of India Enterprise)

Advt No. TCIL/11/052/HRD/Rct./01/2022

Dated: 09.06.2022

Advertisement for Recruitment to the Post of Executive Director (IT & Telecom)

Telecommunications Consultants India Ltd. (TCIL) is an ISO 9001:2015 certified fast growing multinational Public Sector Organization under the Ministry of Communications and Information Technology, Govt. of India. TCIL is operating globally to provide world-class technology and Indian expertise in all fields of Telecom, IT & Civil.

TCIL required qualified and experienced candidates for the post of **Executive Director (IT & Telecom) (E9-IDA)** on **Regular basis**.

No. of Posts : 03

Date of Vacancy (to be considered for calculating all eligibility criteria): (i) 01.09.2022 (02 Posts)
(ii) 01.02.2023 (01 Post)

Essential Qualification : B.E./B.TECH/M.TECH/MCA in relevant field of Electronics and Communication / IT / Computers Science / Electrical Engineering from any recognized University/Institute

OR B.SC (Engg) with 4 year duration & duly recognized by UGC & AICTE

Desirable Qualification : Full time MBA/PGDM in Marketing/ Finance / IT/ Operation Management from recognized Institute/University

Age : Maximum 56 years (one year age relaxation for internal candidates) as on date of vacancy.

Pay scale : E9-IDA (Rs. 1,50,000-3,00,000) plus other allowance Like HRA, Medical, LTC, Transport Allowance, Perks & PRP as per Company Rules.

Eligibility & Experience:

Candidate Category	Eligible Pay Scale of Regular Post	Min. experience in Eligible Grade & Scale as on Date of Vacancy	Total Experience in relevant field as on Date of Vacancy
Central/State Govt./Armed Forces of the Union and All India Services	Pay matrix Level 14 (CDA) Substantive Grade*.	3 years	23 years
CPSE/SPSE	E-8 IDA Scale (Substantive Grade*).	3 years	23 years
Private Sector	Rs 50 lakhs p.a. CTC	3 years	23 years

***Note:** Attention is drawn that Candidates shall not only be in the relevant pay-scale but should have also obtained relevant 'grade'. Proof of both shall accompany the application.



Experience: Candidate should have relevant experience in following areas-

- i. To have strong communication, presentation and project management skill and networking capabilities.
- ii. Proficient in Microsoft Excel, Power Point and Word.
- iii. Good leadership qualities with capabilities to lead from the front.
- iv. Able to work on multiple project simultaneously.
- v. Proven strategic planning experience at senior management level.
- vi. Experience in handling the business unit independently as profit centre.
- vii. Experience in preparing short-term and long-term business plan.
- viii. Experience in carrying out project appraisal, cost-benefit analysis of various alternate options of business plan.
- ix. Experience in Sales, Marketing, Business development of Telecom, IT/ITES, IoT products and services, CRM.
- x. Telecom, IT network Operation, maintenance, planning, project management, installation, testing and commissioning.
- xi. Material management, tendering process.
- xii. Project appraisal, business analysis.
- xiii. Familiarity and experience in 3G/4G Mobile technology, FTTH, MPLS, IMS, Video-surveillance, SD-WAN, OFC cable laying, M/W, Wi-Fi etc.
- xiv. Familiarity and experience in IoT, Data centre, SoC, Cyber Security, eCRM, Billing system.

Job description: Executive Director is the senior most executive position below Board level and reports to not below Director (Project)/Director (Technical). The duties and responsibilities include but not limited to-

- i. To be head of independent business unit and run it as profit centre and lead the team under him for achieving the business goals of company.
- ii. Prepare annual business plan and prepare action plan and implement it to achieve the targets set by management and MoU targets of the company.
- iii. Prepare notes for approval by the company Board.
- iv. Collaborate with Board of Directors on development and execution of business plan.
- v. Coordinate with various business units of company for achieving business goals.
- vi. Meet, interact with clients to understand their business needs, suggest solutions to them, design and implement the solution for client.
- vii. Acquire new business, Sales, Marketing, Business development, CRM in IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.
- viii. Solution design, Network Planning, Project Management, Turnkey project execution, O&M in IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.
- ix. Developing vendor base, technology partners and tying up with them for meeting client's requirement.
- x. Initiating procurement process, Tendering document framing, tender finalization.



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Terms & Conditions:

- (i) Age relaxation for internal candidate is 1 year.
- (ii) On appointment to the post, the candidate shall be on probation for a period of two years and shall be confirmed after successful completion of probation

Necessary Instructions:

1. Before applying, the candidate should ensure he/she fulfills the eligibility criteria and other norms mentioned in the advertisement.
2. Relaxation to candidates belonging to different categories shall be as per Govt. of India Directives.
3. Experience in the relevant field shall be calculated from the date of attaining the minimum essential qualification(s).
4. The posts advertised are meant for different locations in India/Abroad.
5. Mode of selection will be interview. TCIL reserves the right to modify the selection procedure, if deemed fit.
6. TCIL reserves the right to increase /decrease the number of vacancies and cancel the recruitment process at any stage.
7. TCIL reserves the right to shortlist applicants for interview and not bound to call all candidates meeting eligibility criteria.
8. The decision of TCIL in all matters would be final and binding, and no correspondence in this regard would be entertained.
9. Candidates working in Govt./CPSE/SPSE organizations should forward their applications through proper channel on or before the last date. Candidate may send advance copy directly to TCIL. However in case the application through proper channel is not received up to last date, is liable to be rejected.
10. Incomplete/Illegible/unsigned applications and applications received after the last date of receipt will not be entertained and the application form in the prescribed format without the self-attested copies of all relevant certificates i.e. Educational/Professional Qualifications, Date of Birth, proof of CTC/ Salary, relevant pay certificate/certified salary slip & Work Experience (s) shall be liable to be rejected. Proof of salary drawn shall be substantiated through submission of salary slips, Form 16, ITR etc. TCIL does not bear any responsibility for any delay in post/courier for any reason whatsoever.
11. Eligibility of the candidates shall be as defined on Substantive Grade, w.r.t. Pay-scale and relevant 'Grade' in the Scale.
12. Name of the post applied for should invariably be mentioned on the top of the envelope containing the application form. Each envelope should contain only one application.

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13. Interested candidates should send their applications in the prescribed format only in offline mode addressed to **“The General Manager (HR), Telecommunications Consultants India Ltd., TCIL Bhawan, Greater Kailash –I, New Delhi – 110048”** up to the last date of receipt of applications.
14. Last date of receipt of application through proper channel: 11.07.2022