

DATED: 10.06.2022

## NOTIFICATION FOR HIRING

The Tamil Nadu Technology Hub (iTNT Hub) is a Section 8 company being established under the Companies Act, 2013 by the Government of Tamil Nadu. It is India's first emerging and deeptech innovation network and works with entrepreneurs, innovators, researchers and the industry, with the support of the government, to spur innovation and create a positive impact on the world – in the process elevating the Innovation index of the state (and country).

The institution is being funded by the Government of India along with the Govt of Tamil Nadu and prominent Industry Players. Its board will be driven by those from the Industry. As of now, the Institute (even before launch) has close to 18 partnerships with educational institutions, 10 private sector companies, and several key international ecosystems. Therefore all candidates will get world class experience in shaping technology leadership of Tamil Nadu and India and participate in an exciting journey.

iTNT Hub has a culture of Excellence, Strong Ethics, Open mindedness and a Zero Tolerance policy towards harassment, poor work ethics or attitudes.

This is a call for applications for various posts that are open for **iTNT Hub**.

## **General Conditions of Positions**

- All of the positions are based out of Chennai on a contract basis.
- All positions come with a contract period of 1 year (probation) plus 2 years extension on successful completion of probation.
- The candidates are required to join as soon as possible so preference will be given to those who can join early.
- The salaries offered will be commensurate to market rates and in accordance with previous salary drawn, experience and fit to the job requirements.



## 1. Senior Manager, Partnerships

Broad Job Description	You will be in charge of driving the effort to connect with the various stakeholders, and engage with partners, define the partnership and manage it.
	There will be partnerships on various levels and as such, should be someone who is versatile to adapt strategies depending on the partner and the level of engagement that they are open with, to ensure that the iTNT Hub benefits.
	Should be a people person, and someone who is affable, comfortable speaking to partners who are from abroad and within India.
	Someone who has worked internationally and has the exposure, with a background of working in tech companies (or has a tech background), has attention for details and is outcome oriented will thrive in this role.
	You will closely work with the CXOs and also other managers who will be responsible for the success of the partnership – and as such has to be someone who is a team player and can collaborate. Communication is key for this role. This role might involve some travel.
Job Description	<ul> <li>You will be owning the OKRs related to partnerships for the iTNT Hub</li> <li>Partnerships will range from sponsorship engagements, to industry partners who will want to do collaborative activities, to expanding the network, to building international linkages.</li> <li>Your role will be not just to identify the right partners, and pitch the mutually beneficial program, but also to monitor and ensure the success of the relationship.</li> <li>You will also work with the other operators of the Hub to ensure that we make the most out of our partnerships.</li> </ul>



Salary	Salary Range : Upto INR 15L Per Annum
Prerequisite Qualifications	An MBA with International Experience. Should have very strong communication skills. Should have a min of 60% in the last Academic Endeavour. Min of 5+ years of relevant work experience required. Should be proficient in English and Tamil. Additional language skills will be a plus.

Last Date to Apply: 26th June 2022 (by 5:00pm)