



BHARAT HEAVY ELECTRICALS LIMITED
(A Govt. Of India Undertaking)

Advt. No. CE-05/2023

Bharat Heavy Electricals Limited (BHEL), is India's premier engineering and manufacturing enterprise since 1964, providing world class products and services, and catering to the core sectors of the Indian economy viz., Power (Thermal, Nuclear, Hydro & Solar) Generation, Power Transmission, Defence, Aerospace, Rail Transportation, Oil & Gas, e-mobility, with over 180 product offerings. Leveraging its extensive network of 16 Manufacturing Facilities, 08 Service Centres, 15 Regional Marketing Centres, 04 Regional Offices, 02 Repair Units, 3 active joint ventures, and more than 150 current project sites across India and abroad, BHEL delivers a wide range of high quality & reliable products adhering to national and international standards. The company achieved a turnover in excess of Rs 23,000 Crores in 2022-23. The Company has its footprint in all the inhabited 6 continents of the world with references in 89 countries.

BHEL invites applications for **One Position of Senior Consultant or Consultant for Land systems** in the area of Defence and Aerospace Business for its Heavy Electricals Equipment Plant located at Haridwar. The position shall be based at Haridwar or any other location as decided by the management.

Period of Engagement:

The period of engagement shall be for one year which can be further extended by a period of upto one year at a time or till the completion of assignment (whichever is earlier). However, the maximum tenure shall be limited to five years or upto 65 years of age. (whichever is earlier).

Job Description:

The Senior Consultant or Consultant should provide Professional Advice/Assistance to BHEL, DABG/HEEP Haridwar in the following areas:

- Identifying the new opportunities/ New markets in Land System segment and help in liaising with customers i.e. Indian Army and its establishments, OFB, DRDO, Para-military Forces etc. for entry into identified opportunities/markets in a time bound manner.
- Preparation of company business plan for achieving the projected targets and shall help in evolving suitable business strategies.
- Identification and evaluation of future technologies/ opportunities in Land Systems Sector requirements.
- Guide in selection of technology partner and finalization of suitable agreement suiting to Indian Army's indigenization plan and futuristic requirements.
- Guide in marketing of Land System and help preparation of business proposals and presentations
- Guide in assessment and compliance with associated policy/ procedure and RFP requirements.
- Provide assistance to Business Group for apex level reviews and coordination meeting with Ministries and other Government regulatory/ policy making agencies etc.
- Guide in understanding and achieving customer requirements and managing projects and programs.
- Guide in design and implementation of the interfacing with other systems/equipment including installation & Commissioning, if any.
- Help in co-ordination with Indian Defence Forces' design, quality and maintenance agencies for successful approval/ acceptance of BHEL products/systems/services.
- Guide in planning & execution of field trials/ qualification trials/ certifications etc. of the offered products/systems.
- Guide in identifying the gaps in existing set-up in defence and aerospace segment of BHEL (including units) and provide guidance to build team and infrastructure.
- Help in execution of ADG project, providing guidance & implementation for logistics required, carrying out successful NC-NC trials at different locations and liaison for BHEL for project award.

In addition to above, the consultant hired will support DABG, HEEP Haridwar for the following activities:

- Providing insights of customer existing equipment, Artillery and technology.
- Responding to new RFI (Request for Information) issued by Army, Navy & Air force.
- Preparation of BHEL response to customer queries regarding RFP & RFI.
- Understanding the Trial & Acceptance methodology and inputs required for related estimate preparation.
- Preparation of project reports & offers for new RFP /customer requirements.
- Exploring the new business areas in Defence suitable for HEEP, Haridwar.

Eligibility Criteria:

Any officer retired from the rank of Brigadier (retd.)/ Colonel (retd.) from Indian Army meeting following eligibility criteria can apply:

- (i) **Age (as on 01st of Oct,2023):** The applicant should not be more than 64 years.

Note: Applicants retired under VRS Scheme shall be considered only after attaining 60 years of age.

- (ii) **Qualification Requirements:**

The applicant must possess Bachelors or Masters degree in any discipline.

- (iii) **Experience (as on 01st of Oct,2023):** The applicant should possess the following experience:

- The applicant should have experience of more than 30 years with Indian Army.
- Applicant should have at least 5 years' experience (preferably in last years of service) with exposure to acquisition programmes, Defence Procurement Procedures/ policies & liaison with Defence Headquarters, DRDO & Ministry of Defence etc.
- The Applicant should have technical knowledge of Land Systems e.g. Air Defence Artillery/Armoured Vehicles and its associated systems/equipment.
- Should have experience in field trials and upgradation of equipment/systems.

Desirable experience:

- Possession of NDC (National Defence College) and HDMC (Higher Defence Management Course) qualification will be an added advantage.

Selection Process:

The applications, received against the notification, will be scrutinized by a committee and the shortlisted candidates may be then called for an interaction, if required, by a duly constituted Selection Board.

The outside candidates called for the interaction shall be reimbursed the travel expenses as given below:

By Rail: AC-First Class or **By Air:** By Economy Class Air fare.

Emoluments:

The Senior Consultant will be paid a consolidated fee of Rs. 90,000/- per month & Consultant will be paid a consolidated fee of Rs. 84,000/- per month. In addition, mobile phone charges (Upto Rs 2000) for one connection, Transport allowance at 10% of consultancy fee and HRA as per applicable rates shall be admissible.

Further, the Sr. Consultant/Consultant shall be eligible for TA/DA on official tours, as per rules.

General Instructions:

1. Applications that are not in conformity with requirements indicated in the advertisement/incomplete applications will not be entertained.
2. The candidature of applicants at all stages of selection process will be provisional and is subject to satisfying the prescribed eligibility conditions.
3. Candidates/Applicants, who have undergone any major punishment shall not be eligible.
4. BHEL reserves the right to cancel/restrict/reopen/increase the number of vacancies for the engagement, if the need so arises, without issuing any further notice or assigning any reason thereof.
5. Applicants should only apply online at www.careers.bhel.in. The application submission is in two stages. In the first stage, applicant has to fill in the required details as per form. Thereafter, a private login on the link "Latest Status" would be created, wherein the applicant would be required to upload the necessary documents.

The complete application form should comprise of the following:

- a. Letter of Interest (LoI) for the said position.
 - b. Necessary documents to substantiate Eligibility details as referred in Application form, including DOB Proof, Graduation & PG Qualification, Comprehensive Biodata and Service certificate/ Experience Certificate(s) including last payslip.
6. The applicant must ensure that the status of both the stages of application form is reflected as "COMPLETED". Only then, the application form will be considered for candidature.
 7. Responsibility of uploading the necessary documents shall be with the Applicant. The applicant can view the documents uploaded in their login. Maximum Size of the document to be uploaded has been described against the upload link. BHEL does not take responsibility of attaching the documents separately or receiving them in any subsequent mail.
 8. The uploaded documents shall be in legible form- i.e. the contents should be readable. Upload of blurred/edited images will lead to disqualification of the candidature.
 9. No hard copy application shall be entertained.
 10. Applicants must keep their E-mail ID (from which the applicant is submitted at BHEL) active for at least 6 months as any important intimation/notice with regards to this notification shall be provided by BHEL through e-Mail. They are further requested to check their e-mail for any communication from BHEL in this regard.
 11. Vigilance clearance shall be obtained in respect of Sr. Consultant/Consultant before issue of Offer of Engagement for the applicant retired from Central / State PSUs, Autonomous Organizations of Central / State PSUs and retired officers belonging to All India Services, Group "A" officers of Central/State Govt or their equivalent in other organizations owned or controlled by Central/State Government.

IMPORTANT DATES:

Milestones	Scheduled Date
Opening date of Online Application	05/10/2023
Last date of submission of Complete Application with uploaded documents	20/10/2023