

The Karur Vysya Bank Limited, one of the leading Private Sector Banks in India, invites online applications for appointment of **Relationship Manager – Current Account & TFX (Job ID - 627)** from the qualified candidates.

Last Date of Online Registration	30.04.2024
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Eligibility Criteria:

- Bachelor's degree in Business Administration, Finance, or related field
- Proven experience in sales and business development, preferably in the banking or financial services industry Strong understanding of current account products, trade finance, and forex services
- Excellent communication and negotiation skills
- Ability to work independently and as part of a team, Proficiency in MS Office and CRM software
- Relevant certifications in Foreign Trade will be an added advantage
- Benefits: Competitive salary and performance-based incentives, health insurance and other employee benefits
- Opportunities for career growth and advancement Training and development programs

Selection Process:

Registration -> Personal Interview -> Offer -> Background Checks & Medicals -> Onboarding -> Posting.

Detailed Process Flow:

- a. Online Registration by Eligible Candidates as per the above mentioned criteria.
- b. Pre - Screened Candidates will be invited for personal interview with further details like (Mode, Date and Venue for Interview).
- c. Depending upon the number of vacancies, the Bank reserves the right to call for Personal Interview.
- d. Interview Invite will be informed to the candidates through **registered e-mail only**.

How to apply:

- a. Candidates are required to apply online through website www.kvb.co.in (careers page) and apply for the post of **Relationship Manager – Current Account & TFX (Job ID - 627)**. **No other means/ mode of application will be accepted.**
- b. Candidates should ensure to update their active personal email ID and mobile number only throughout the entire selection process.

Compensation:

Fixed pay - Depending upon current salary and Retrials, insurance etc. as per Standards + Variable Pay as per policy.

Roles & Responsibilities for RM- CA & TFX:

- a. Identify and prospect potential customers for current account and trade forex services
- b. Build and maintain relationships with corporate clients, SMEs, and high net-worth individuals
- c. Conduct market research to identify opportunities for business development and expansion
- d. Collaborate with internal teams to customize solutions and services to meet customer needs Prepare and deliver presentations, proposals, and sales pitches to prospective clients
- e. Achieve sales targets and KPIs set by the management
- f. Stay updated on industry trends, market conditions, and competitor activities

Posting Locations: Across Karnataka / Telangana / AP/ Kerala / TamilNadu.